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UNITED STATES BANKRUPTCY COURT
SOUTHERN DISTRICT NEW YORK

In re:

CHARLES DeGENNARO, III

Debtor.

Chapter 7

Case No. 18-35222 (CGM)

CRESCENT ELECTRIC SUPPLY COMPANY,
INC. OF NEW YORK,

Plaintiff,

Adv. Pro. No. 18-09032 (CGM)

v.

CHARLES DeGENNARO,

Defendant.

PLAINTIFF'S RESPONSIVE BRIEF
IN SUPPORT OF DEFAULT JUDGMENT AGAINST DEFENDANT

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PRELIMINARY STATEMENT

CRESCENT ELECTRIC SUPPLY COMPANY, INC. OF NEW YORK (“Crescent”) submits this brief in response to the brief filed by Debtor CHARLES DeGENNARO, III (“Debtor”) seeking to avert a default judgment pursuant to Decision and Order dated September 4, 2020 rendered by Chief Judge Cecelia G. Morris following an hours long hearing to reconsider the Court’s Amended Order of September 19, 2019 compelling discovery and imposing sanctions against Debtor due to Debtor’s repeated failure to comply with discovery pursuant to Fed. R. Civ. P. 37(b)(2)(A)(vi), made applicable to the adversary proceeding through Fed. R. Bankr. P. 7037, on the basis that Debtor failed to produce documents and failed to respond to Crescent’s Requests For Production of Documents and Things dated April 29, 2019 requested pursuant to Fed. R. Civ. P. 34 made applicable to the adversary proceeding through Fed. R. Bankr. P. 7034, notwithstanding several orders to do so. As demonstrated by Debtor’s instant memorandum, a default judgment against Debtor is warranted.

STATEMENT OF FACTS

Like Debtor, Crescent incorporates the record from the evidentiary hearing conducted by the Court on August 21, 2020 and objects to the remainder of his brief as it is nothing more than a repetition of baseless arguments. The Court spent hours reviewing each of Crescent’s document requests and Debtor’s deficient responses. Debtor, in the face of a default judgment, persists with the claims that he withheld discovery in “good faith” while in violation of several court orders and that Debtor “lacked control” over his own financial records.

At the outset, it should be noted that **Debtor purposely neglected to include Crescent on his schedules** upon filing for Bankruptcy. Therefore, the underlying Adversary Complaint against the Debtor alleges:

Crescent seeks the denial of the dischargeability of the debt owed to Crescent, as more fully discussed below, pursuant to 11 U.S.C. §523(a)(3). Had Debtor properly listed or scheduled Crescent properly in the underlying bankruptcy proceeding, Crescent would have sought denial of discharge under 11 U.S.C. §523(a)(2), (4), and (6). The Debtor failed to list Crescent on the appropriate schedules and Crescent did not have notice or actual knowledge of the case in time for such timely filing. (See, Complaint at ¶4)

The remainder of the Complaint speaks for itself as far as the basis for denial of discharge, specifically that Debtor, as member of Innovative Electrical Services, LLC (“Innovative”), defalcated trust funds for the benefit of Crescent with requisite scienter. Debtor acknowledges Crescent’s burden of proof to prevail on its claims, which of course warranted the discovery sought.

While Debtor has interposed an answer, he has not otherwise denied the claims alleged in the Adversary Complaint. Since joinder of issue, there has been barely any discovery due to Debtor’s willful and contumacious maneuvers prejudicing Crescent’s ability to prosecute its case. Debtor’s brief evidences that he omitted his pattern of willful stonewalling, and for this reason a recitation of the underlying procedural history is warranted.

PROCEDURAL HISTORY

On or about April 29, 2019, Crescent served upon Debtor Requests for Production of Documents and Things pursuant to Fed. R. Civ. P. 34 made applicable to this adversary proceeding through Fed. R. Bankr. P. 7034 (the “Document Requests”), the responses to which were due 30 days thereafter, to wit, on or about May 29, 2019. The due date came and passed without any response or objection to the Document Requests. Accordingly, **all objections were deemed waived**. See, Local Rule 7034-1(b)¹.

¹ “Any ground not stated in the objection or request for relief within the time provided by the Bankruptcy Rules, or any extensions thereof, shall be deemed waived.”

On June 11, 2019, Crescent's counsel e-mailed Debtor's counsel requesting the overdue responses. On June 17, 2019, Debtor's counsel represented via e-mail that he would produce the responses by June 21, 2019. On July 1, 2019, after not receiving any response to the Document Requests, Crescent's counsel again e-mailed Debtor's counsel requesting the overdue responses notwithstanding Debtor counsel's representation.

On July 8, 2019, Debtor's counsel requested a meet and confer any time after 5:00 p.m. on that date, and Crescent's counsel offered 5:30 p.m. for same. **Debtor's counsel had not responded to our offer to meet and confer**, which was based on his requested scheduling.

On July 16, 2019, Debtor's counsel requested a copy of the Document Requests in Microsoft Word format and represented that the responses would be furnished the same day. Crescent's counsel furnished the Document Requests in the format requested that day, however, Debtor's counsel again failed to provide the responses.

On July 18, 2019, a month and a half after the date that responses were due, Debtor served a document purporting to be "Responses and Objections" to the Document Requests, objecting to each and every request and producing **not a single substantive document**. Moreover, several of the responses represented that, "responsive, non-privileged documents, if any, in Defendant's possession or custody, will be made available for inspection and copying" **without offering a time or place for such inspection and copying** – demonstrating the speciousness of Debtor's responses.

On July 18, 2019, Crescent's counsel filed a certification with respect to Crescent's good faith attempt to resolve the discovery issue pursuant to Chamber Rules and in compliance with Fed. R. Civ. P. 37(a)(3)(B)(iv), made applicable to this adversary proceeding through Fed. R. Bankr. P. 7037 reciting the above facts. (See, Doc # 95)

On July 30, 2019, the parties appeared by counsel before the Court. Debtor's counsel asserted his "objections" and acknowledged that he served discovery responses untimely and without a single document produced. Accordingly, the Court deemed his objections waived pursuant to Local Rule 7034-1(b) and directed Debtor to comply with the Document Requests within 7 days of that date, otherwise Crescent may move to compel and seek the appropriate relief, including legal fees. Thus, the **Debtor's empty discovery responses were rejected by the Court** at that point.

On the same date, Crescent's counsel sent a good faith letter reiterating the Court's direction to comply with discovery. On August 12, 2019, after the 7 day deadline had passed with **no response**, Crescent's counsel again requested from Debtor the responses. On August 14, 2019, Debtor responded with an e-mail, with a single document attached, stating,

See attached **correspondence** with Bartolomeo's attorneys from October/November 2017. My client was frozen out of Innovative and has no documents related to Innovative. As you know from [sic] our prior subpoenas to Bartolomeo and RX Electric, we have been trying to get many of the same documents you are requesting. With respect to documents that Crescent is seeking that are related to Mr. DeGennaro's personal financial affairs ie bank statements, tax returns, assets/liabilities, **we object to those as wholly unrelated** to Crescent's 523 non-discharge claims. (Emphasis added)

It was apparent that the Debtor had no intention to respond to the Document Requests notwithstanding the Court's unequivocal order directing Debtor to do so. Thus, the Debtor failed to meet the original deadline to respond to the Document Requests, did not seek a protective order, and ignored Crescent's good faith attempts to resolve Debtor's discovery shortcomings, as well as the Bankruptcy Court's clear order to comply.

The foregoing demonstrated the good faith efforts on the part of Crescent that was made to resolve this discovery issue prior to making a motion to compel. The motion to compel was argued in open court and resulted in the order of the Hon. Cecelia G. Morris, entered September 19, 2019

(the “September 19 Order”) brought pursuant to F.R.C.P. 54(b), 59 and Local Bankruptcy Rule 9023-1. Although Debtor, as he is prone to do, served his opposition papers late, the Court allowed him to argue in response to the motion. Therefore, **Debtor was given an opportunity to be heard.** Obviously, this fact is nowhere to be found in the Debtor’s brief since it would undercut his entire position.

The September 19 Order granted discovery sanctions in favor of Crescent compelling Debtor pursuant to Fed. R. Civ. P. 37(a)(3)(B)(iv), made applicable to this adversary proceeding through Fed. R. Bankr. P. 7037, on the basis that Debtor failed to produce documents and failed to respond to Crescent’s Requests For Production of Documents and Things dated April 29, 2019 requested pursuant to Fed. R. Civ. P. 34 made applicable to this adversary proceeding through Fed. R. Bankr. P. 7034. The September 19 Order provided in relevant part:

(a) that Debtor shall immediately produce all documents responsive to Crescent’s Requests For Production of Documents and Things dated April 29, 2019 requested pursuant to Fed. R. Civ. P. 34 made applicable to this adversary proceeding through Fed. R. Bankr. P. 7034 (the “Document Requests”), that Debtor has in his possession, custody or control, or to indicate that no such documents exist, **in formal responses**; and

(b) that Crescent is awarded attorneys’ fees and costs in connection with the Debtor’s failure to comply with this Court’s Order of July 30, 2019 in the amount of \$5,685.43 based on the Declaration of Michael Korsinsky, Esq., attorney for Crescent, payable by Debtor and his attorneys, jointly and severally, to Crescent through its counsel, the law firm of Korsinsky & Klein, LLP, to be paid within seven (7) days of this Amended Order. (emphasis added).

Notwithstanding the explicit directives of the Court, **Debtor again failed to comply.** The September 19 Order directed Debtor to produce all documents responsive to Crescent’s Document Requests in formal responses. However, Debtor’s counsel sent a series of documents, not labeled as responsive to any numbered request and otherwise were incomplete.

Debtor then moved for reconsideration and a stay pending appeal of the September 19 Order. However, **Debtor never perfected this appeal.** Debtor did not seek an immediate stay and

therefore the September 19 Order was in full force and effect. Thus, Crescent's Counsel made numerous attempts to have Debtor comply with same including several e-mails which were referenced in the Pre-Trial Order dated August 19, 2020, namely:

- (a) September 18, 2019 E-mail to Debtor's Counsel;
- (b) September 27, 2019 E-mail to Debtor's Counsel;
- (c) October 2, 2019 E-mail to Debtor's Counsel;
- (d) November 27, 2019 E-mail to Debtor's Counsel;
- (e) December 4, 2019 E-mail to Debtor's Counsel;
- (f) December 9, 2019 Email to Debtor's Counsel;
- (g) December 30, 2019 E-mail to Debtor's Counsel;
- (h) January 2, 2020 E-mail to Debtor's Counsel.

On January 8, 2020, Crescent's counsel filed another certification with respect to Crescent's good faith attempt to resolve the discovery issue pursuant to Chamber Rules and in compliance with Fed. R. Civ. P. 37(a)(3)(B)(iv), made applicable to this adversary proceeding through Fed. R. Bankr. P. 7037. (See, Doc # 134).

On or about June 2, 2020, Debtor's motion seeking a stay was denied. No motion at that point was made to the District Court.

On or about June 26, 2020, the **Bankruptcy Trustee filed its own adversary complaint against Debtor** and others seeking to reverse "transfers made by the Debtor [which] were entirely improper and done for the sole purpose of keeping assets out of the hands of creditors" thereby validating Crescent's concerns that the Debtor was purposely withholding discovery to avoid inquiry into his financials in order to obstruct plaintiff from making its prima facie case. (See, 18-35222 at Doc #123).

On July 29, 2020, the District Court, after straining to give Debtor every opportunity to present his case, **dismissed Debtor's appeal** of the September 19 Order for his failure to prosecute same. (See, Doc #161) Indeed, this too is omitted from Debtor's brief.

On August 21, 2020, the parties conducted an evidentiary hearing, reviewing each and every request and Debtor's unsatisfactory responses. While doing so, the Bankruptcy Court made the following statements regarding Debtor and his counsel's conduct (See, Transcript obtained by Debtor):

(a) THE COURT: But no, you didn't. No, you didn't. You didn't do it, and I'm -- that's why I have been frustrated with you from the very beginning, and I know, and I remember my frustration. (Page 12, lines 8 – 11);

(b) The Court finds that the daily imposition of the fine should've stopped at 90 days on the entering of the motion to compel because it's there to coerce a responding party for compliance with discovery. It's not there for mere penalties, but obviously it did not work. (Page 83, lines 73 – 21);

(c) A year ago, we might not have been here. (Page 85, Line 10);

Debtor is **still refusing to comply**, having filed an appeal of the instant Order which imposed additional sanctions and possible default judgment against Debtor after the Bankruptcy Court lost its patience with Debtor. Debtor was then fortunate to receive a stay, but in granting same, the District Court already found "DeGennaro's papers do not show that he is likely to succeed on the merits of his appeal." See, Order granting temporary stay dated October 2, 2020 (7:20-cv-07958) CJ McMahon at page 2.

To date, Debtor has failed to comply with the Bankruptcy Court's specific orders to produce all responsive documents in his control, both corporate and personal financial records. Accordingly, Debtor's stonewalling for more than a year now was willful since a variety of sanctions and warnings did not coerce Debtor to comply, and thus a default judgment against Debtor is warranted.

ARGUMENT

I. DEBTOR WILLFULLY VIOLATED THE COURT'S ORDERS

Although the September 19 Order was verbal rather than written, it was nonetheless an order for the purpose of Rule 37(b) of the Federal Rules of Civil Procedure. A verbal order will serve as the predicate for discovery sanctions under Rule 37(b) if (1) the party to whom it was directed had adequate opportunity to argue that the discovery should not be compelled, and (2) the verbal order gave clear notice of what was required. It bears noting that the Bankruptcy Court did not issue sanctions pursuant to Rule 9011 and instead exercised its supervisory responsibility over discovery pursuant to FRCP 37(a)(5).

Here, Debtor conflates his untimely opposition papers to the motion to compel with his untimely responses and objections to the Discovery Requests. As noted above, Debtor was given multiple opportunities to be heard and his arguments were found to be baseless. Thus, it was not up to Debtor to decide that responsive documents should be withheld.

Under Fed. R. Civ. P. 26(b)(1), "[r]elevance is still to be 'construed broadly to encompass any matter that bears on, or that reasonably could lead to other matter that could bear on' any party's claim or defense," *State Farm Mut. Auto. Ins. Co. v. Fayda*, No. 14 Civ. 9792 (JCF), 2015 U.S. Dist. LEXIS 162164 at *2 (S.D.N.Y. Dec. 3, 2015); and "the quantum of relevance necessary to warrant discovery is still lower than the quantum of relevance necessary for admissibility at trial." *Almonte v. Hines*, No. 15 Civ. 6843 (HBP), 2016 U.S. Dist. LEXIS 160361 at *1 (S.D.N.Y. Nov. 18, 2016).

Under Fed.R. Civ. P. 34(a)(1), a party may serve on any other party a request within the scope of Fed. R. Civ. P. 26(b) to produce and permit the requesting party to inspect, copy, test or sample, inter alia, any designated documents, electronically stored information, or tangible things. The contents of the request must describe with reasonable particularity the item or category of

items sought, and specify a reasonable time, place or manner for the inspection and related acts. The documents at issue are relevant to this adversary proceeding. Crescent seeks discovery based on its claim that Debtor collected trust assets and improperly and illegally used and diverted such trust assets to pay monies to himself, as well as other debts and non-trust fund obligations unrelated to the construction projects for which his limited liability company received such trust assets.

In response to Crescent's request for discovery in this adversary proceeding, Debtor withheld his response rather than obtain a protective order from the bankruptcy court under Rule 7026(c), thereby forcing Crescent to prosecute its motion to compel. If a party fails to make a disclosure required or makes an incomplete disclosure, any other party may move to compel disclosure. See generally, *Syntel Sterling Best Shores Mauritius Ltd. v. TriZetto Grp., Inc.*, 328 F.R.D. 450, 452 (S.D.N.Y. 2018)

The Bankruptcy Court at the July 30, 2019 hearing directed Debtor to comply with the Discovery Requests within 7 days and notified Debtor that as sanction the Court will award expenses for bringing a motion to compel if Debtor fails to comply. Debtor opposed the determination in open court. The Bankruptcy Court ultimately ordered Debtor to produce the documents or confirm that Debtor could not, and stated the consequences for noncompliance. The Court's direction was clear and unambiguous, and Debtor understood that the Court was issuing a direction. Although the Discovery Order was verbal rather than written, it was nonetheless an order for the purpose of Rule 37(b) of the Federal Rules of Civil Procedure. A verbal order will serve as the predicate for discovery sanctions under Rule 37(b) if (1) the party to whom it was directed had adequate opportunity to argue that the discovery should not be compelled, and (2) the verbal order gave clear notice of what was required. *Pavarini McGovern, LLC v. Waterscape Resort LLC (In re Waterscape Resort LLC)*, 2015 Bankr. LEXIS 183, *36 (Bankr. S.D.N.Y. 2015)

A bankruptcy court may impose sanctions "pursuant to its inherent equitable powers, which are available to address bad-faith conduct" and failure to comply with a court order. *Pereira v. Felzenberg*, No. 96 CIV. 7957 (RWS), 1997 U.S. Dist. LEXIS 17652 at *6 (S.D.N.Y. 1997). Rule 37(b)(2)(A) provides for sanctions where "a party...fails to obey an order to provide or permit discovery, including an order under Rule...37(a)." Thus, a court may impose sanctions under Rule 37(b)(2)(C) whether or not a prior order was issued pursuant to Rule 37(a). See *Daval Steel Prod., a Div. of Francosteel Corp. v. M/V Fakredine*, 951 F.2d 1357, 1363 (2d Cir. 1991) ("The language of Rule 37(b)(2) requires a prior order...but does not by its terms specifically require an order issued pursuant to Rule 37(a). Consequently, a Rule 37(a) order is merely one of the orders that can trigger sanctions under Rule 37(b)(2).") (citations omitted). Under Rule 37 or through the court's inherent powers, "a court imposing litigation costs...will calculate the amount based on costs related to specific bad faith acts, or directly resulting from those acts." *Pereira*, 1997 U.S. Dist. LEXIS 17652, 1997 WL 698186, at *6. Pursuant to Rule 37(b)(2)(C), instead of or in addition to the sanctions described in Rule 37(b)(2)(A), which include dismissal, the court "must order the disobedient party, the attorney advising that party, or both to pay the reasonable expenses, including attorney's fees, caused by the failure." Fed. R. Civ. P. 37(b)(2)(C).

Accordingly, a motion was made to compel Debtor to fully comply with the Document Requests and to impose a monetary sanction upon Debtor and or his counsel for the making of a motion to compel after Debtor deliberately ignored the Court's order.

Moreover, striking a pleading is a drastic sanction, generally used only when alternatives have been considered and the failure to comply was "due to willfulness, bad faith, or any fault of the party sanctioned." *Pelgrift v. 355 W. 51st Tavern Inc.*, 2016 WL 817470, at *2 (S.D.N.Y. Feb. 23, 2016).

Rule 37(b)(2) of the Federal Rules of Civil Procedure, as applicable to the Bankruptcy Court through Bankruptcy Rule 7037, provides, in relevant part, that:

If a party . . . fails to obey an order to provide or permit discovery . . . the court in which the action is pending may make such orders in regard to the failure as are just, and among others the following:

(i) directing that the matters embraced in the order or other designated facts be taken as established for purposes of the action, as the prevailing party claims;

...

(vi) rendering a default judgment against the disobedient party

Thus, if a party fails to comply with discovery orders, then a court has the authority to take the appropriate action against the disobedient party. See, *Southern New England Telephone Co. v. Global NAPs Inc.*, 624 F.3d 123, 149 (2d Cir. 2010); *Residential Funding Corp. v. DeGeorge Fin. Corp.*, 306 F.3d 99, 107 (2d Cir. 2002).

In cases where a party fails to produce documents as ordered by the court and obfuscated the plaintiff's attempts to seek discovery, the court can enter an order striking the defendant's answer. See *Nippon Fire & Marine Ins. Co., Ltd. v. MV Egasco Star*, 1996 U.S. Dist. LEXIS 1783, *4-7 (S.D.N.Y. Feb. 20, 1996) (**finding that the failure of the defendants to comply with the court's order requiring discovery, or confirm that the defendants had made an adequate search for the documents, warranted the court striking their answer**); *Rahman v. Seung Min Park (In re Seung Min Park)*, 2011 Bankr. LEXIS 1339, *18-19 (Bankr. EDNY 2011).

That is in fact what the Bankruptcy Court found after conducting the lengthy hearing and memorialized same in the Order. Debtor still relies on the bogus claim that he did not have access and that the Debtor's financials are irrelevant in his brief. Therefore, **Debtor continues to be in contempt of the Court**, and a default judgment should be rendered against him.

II. DEBTOR HAS NOT "SUBSTANTIALLY JUSTIFIED" HIS CONTEMPT

Rule 37 sanctions are intended to serve three purposes. First, they ensure that a party will not benefit from its own failure to comply. Second, they are specific deterrents and seek to obtain

compliance with the particular order issued. Third, they are intended to serve a general deterrent effect on the case at hand and on other litigation, provided that the party against whom they are imposed was in some sense at fault.

The discretion of whether the court should impose sanctions is guided by relevant factors, which may include "1) the history of the failure to comply with court orders; 2) whether the party violating the order was given ample time to respond; 3) the effectiveness of alternative sanctions; 4) whether the noncomplying party was warned of and given an opportunity to argue against the impending sanction; 5) the prejudice to the adversary caused by the failure to comply; 6) whether the documents at issue would normally be readily obtainable; and 7) the extent of the party's personal responsibility." *Monaghan v. SZS 33 Assocs.*, 148 F.R.D. 500, 508-09 (S.D.N.Y. 1993).

The test for avoiding the imposition of attorney's fees for resisting discovery in district court is whether the resistance was 'substantially justified'. That has never been described as meaning 'justified to a high degree,' but rather has been said to be satisfied if there is a 'genuine dispute,' or 'if reasonable people could differ as to [the appropriateness of the contested action]'.*" Pierce v. Underwood*, 487 U.S. 552, 565 (1988); *JSC Foreign Econ. Assoc.*, 2005 U.S. Dist. LEXIS 16772, at *13; *SEC v. Musella*, 1984 WL 832, at *2 (S.D.N.Y. 1984). There is no genuine dispute since, as discussed *infra*, **Debtor's own authorities demonstrate that he was not substantially justified to withhold discovery and his insistence that he did so in good faith is fallacious.**

Generally, a party's financial information can be relevant for discovery purposes if it implicates specific elements of a claim or defense asserted in the dispute. See *Signal Capital Corporation v. Frank*, 164 F.R.D. 7, 10-11 (S.D.N.Y. 1995) (allowing substantial discovery regarding corporate directors, including details of directors' personal finances necessary to

establish plaintiff's claims against directors for waste of corporate assets, mismanagement, and violation of fiduciary duties).

With respect to temporal scope, the Court in *Go v. Rockefeller Univ.*, 280 F.R.D. 165, (SDNY 2012), which was **cited to by Debtor** in support of his motion for reconsideration of the September 19 Order (Doc # 108 at page 13) (also see, Memorandum of Law in Support of Motion for Reconsideration, Doc # 174 ["Debtor's Memorandum"] at page 4) held,

However, the scope of discovery is commonly extended to a reasonable number of years prior to the defendants' alleged illegal action" *Miles v. Boeing Co.*, 154 F.R.D. 117, 119-20 (E.D. Pa. 1994) (document requests for period of more than two years from date of alleged discrimination not overly broad); *Obiajulu v. City of Rochester Dep't of Law*, 166 F.R.D. 293, 296 (W.D.N.Y. 1996) (three year time period suggested by defendants found reasonable); see also *Chang v. Cavalry Portfolio Servs. LLC*, CV-11-1153 (JS)(GRB), 2011 WL 6101952 at *1 (E.D.N.Y. Dec. 1, 2011); *Trzeciak v. Apple Computers, Inc.*, 94 Civ. 1251 (LAK), 1995 U.S. Dist. LEXIS 428, 1995 WL 20329 at *1 (S.D.N.Y. Jan. 19, 1995) (Dolinger, M.J.). (Emphasis added).

With respect to relevance, the Court in *Vaigasi v. Solow Mgmt. Corp.*, 2016 U.S. Dist. LEXIS 18460 (SDNY 2016), also **cited by Debtor** (Doc # 108 at page 13) (also see, Debtor's Memorandum at page 4) held,

Information is relevant if: "(a) it has any tendency to make a fact more or less probable than it would be without the evidence; and (b) the fact is of consequence in determining the action." Fed. R. Evid. 401. Relevance is a matter of degree, and the standard is applied more liberally in discovery than it is at trial. It is well established that relevance for the purpose of discovery is broader in scope than relevance for the purpose of the trial itself. (internal citations omitted).

Furthermore, determinations of relevance are entrusted to the sound discretion of the court. See generally, *United States v. Amuso*, 21 F.3d 1251, 1263 (2d Cir. 1994). **Debtor was not enabled to withhold any discovery based on his determination of relevance.** The failure to produce documents pursuant to Rule 34 may not be excused on the ground that the discovery sought is objectionable unless the party failing to act has a pending motion for a protective order

as provided by Rule 7026(c). This issue served as one of the bases for the Court to issue the September 19 Order as the Court did.

Moreover, the fact that documents demanded by a plaintiff may reside in files other than a defendant's is beside the point if the defendant has control over such files. For a FRCP 34 document request, the test is whether the party has a legal right to control. The true test is control and not possession. *United States v. Int'l Business Machines Corp.*, 477 F.Supp. 698, 699 (S.D.N.Y. 1979). And, a party challenging a document request must submit an affidavit setting forth facts and circumstances which establish that the documents requested are not in his control. *Id.* Debtor has not submitted any such affidavit, despite the fact that Crescent's demands required same and otherwise, his claim of lack of possession is merely supported by statements made in "correspondence" from Debtor's counsel to another party. See, Doc # 108 at page 5.

With respect to disclosure of tax returns, the Court in *Carmody v. Vill. of Rockville Ctr.*, 2007 U.S. Dist. LEXIS 50933 (EDNY 2007), also **cited by Debtor** (Doc # 108 at page 15) held,

Although income tax returns are not inherently privileged, courts are typically reluctant to compel their disclosure because of both "the private nature of the sensitive information contained therein" and "the public interest in encouraging the filing by taxpayers of complete and accurate returns." *Smith v. Bader*, 83 F.R.D. 437, 438 (S.D.N.Y. 1979). To compel the disclosure of income tax returns, a two-part test must be satisfied: (1) the returns must be relevant to the subject matter of the action and (2) there must be a compelling need for the returns because the information is not "otherwise readily obtainable." *United States v. Bonanno Family of La Cosa Nostra*, 119 F.R.D. 625, 627 (E.D.N.Y. 1988) (citing *S.E.C. v. Cymaticolor Corp.*, 106 F.R.D. 545, 547 (S.D.N.Y. 1985)).

This issue was also argued before the Bankruptcy Court and by Debtor's admission, he continues to withhold documents relevant to Crescent's claims, and he argues that he lacks other relevant documents. Therefore, the information sought was not otherwise readily obtainable. The obstruction of discovery is compounded by the fact that Debtor, as the majority interest holder of Innovative Electrical Services (as per Debtor's Schedules), would be able to issue authorizations

for the release of bank statements, tax returns, and other financial records which would have satisfied most, if not all, of Crescent's documents requests.

It is evident that Debtor was not substantially justified in violating the Bankruptcy Court's repeated orders to comply with discovery. The District Court already found "DeGennaro's papers do not show that he is likely to succeed on the merits of his appeal." Debtor has instead demonstrated purposeful dilatory conduct by offering improper objections to the Discovery Requests and admitted violations of oral and written discovery orders. Therefore, the imposition of harsh sanctions is warranted. Debtor has attempted to impede discovery in this matter for much of this unusually protracted discovery period. He has repeatedly indicated to the Court that he believes court-imposed orders and deadlines should be disregarded. These tactics have prejudiced Crescent from prosecuting its case and demonstrates sheer contempt.

To this end, sanctions imposed pursuant to Fed. R. Civ. P. 37 aim to (1) prevent the non-compliant party from profiting from its failure to obey discovery orders; (2) ensure compliance with an order; and (3) deter the non-compliant party and others from future non-compliance. *Update Art, Inc. v. Modiin Publg Ltd.*, 843 F.2d 67, 71 (2d Cir. 1988); *Cine Forty- Second St. Theatre Corp. v. Allied Artists Pictures Corp.*, 602 F.2d 1062, 1066 (2d Cir. 1979).

In this Circuit, when determining what sanctions to impose, the district court considers the following four non-exhaustive and non-exclusive factors: "(1) the willfulness of the noncompliant party or the reason for noncompliance; (2) the efficacy of lesser sanctions; (3) the duration of the period of noncompliance, and (4) whether the non-compliant party had been warned of the consequences of noncompliance." *S. New England Tel. Co. v. Glob. NAPs Inc.*, 624 F.3d 123, 144 (2d Cir. 2010). The court may also consider the full record in the case and any prejudice to the moving party. *Syntel Sterling Best Shores Mauritius Ltd.*, 328 F.R.D. 100 (SDNY 2018). In

analyzing prejudice to the moving party, "the Second Circuit has consistently rejected a 'no harm, no foul' standard for evaluating discovery sanctions." *Id.*

Debtor continues to assert that

At all times he acted within the Rules of Civil Procedure. He raised legitimate objections to document requests. He filed a timely opposition to Crescent's motion to compel. He timely sought reconsideration and a stay of same. He undertake [sic] enormous good faith efforts to obtain documents from third parties (Bartolomeo and RX Electric) and was stymied. A lesser sanction, to wit, the monetary sanction imposed by the Court (with which DeGennaro respectfully disagrees) is sufficient to remedy any asserted harm. The duration of non-compliance was short. DeGennaro immediately moved for reconsideration and a stay, which if resolved in the same fashion as the motion for sanctions would have been extremely short in duration. (See, Debtor's Memorandum at pages 7-8)

Here, Debtor admits to willfully withholding discovery because he feels it was "substantially justified" although his own legal authorities provide otherwise. Debtor was already sanctioned and same proved to be non-coercive, and, to date, Debtor has failed to substantially comply with the Bankruptcy Court's orders notwithstanding the warnings of a default judgment. Accordingly, a default judgment should be rendered against Debtor.

III. OTHER CIRCUMSTANCES DO NOT ABSOLVE DEBTOR'S VIOLATIONS

Debtor also argues that it did not possess Innovative's business records and that Crescent obtained some of the documents itself from another source by way of subpoena. While those statements may be literally correct, the literal correctness does not absolve Debtor from his discovery obligations here. See, *Annunziato v. Collecto, Inc.*, 304 F.R.D. 360, 362 (EDNY 2015). Debtor's reliance on other circumstances, i.e. a data dump from a non-party, which Debtor could have obtained himself and then organized in "formal responses" as required, may have resolved some, but not all of Debtor's discovery violations. This argument, although novel, is obviously not followed since Debtor could not cite to a single authority on this point. Furthermore, Debtor's

flimsy claim² that, “DeGennaro’s counsel repeatedly advanced his position before the Court that he lacked possession, custody or control of the Innovative documents” (Debtor’s Memorandum at page 6) was rejected by the Court.

Additionally, the documents obtained by subpoena do not end the inquiry. Debtor has not made any proper representation that the bank records received from a single bank constituted all responsive documents. Also, it would be patently unfair if Debtor were able to continue to discover relevant information from Crescent while relegating Crescent to seek information from non-parties when Debtor in fact has control over the records sought.

Rule 34(a) of the Federal Rules of Civil Procedure, which allows document requests to be made "as to items in the responding party's possession, custody, or control," enables a party seeking discovery "to require production of documents beyond the actual possession of the opposing party if such party has retained any right or ability to influence the person in whose possession the documents lie." Additionally, a court in this District held that documents are discoverable under Rule 34 "when that party has the right, authority or practical ability to obtain the documents from a non-party to the action." *N. Mariana Islands*, 287 F.R.D. 204 (SDNY 2012)(quoting *Tomlinson v. El Paso Corp.*, 245 F.R.D. 474, 476-77 (D. Colo. 2007) (emphasis in original) and *Bank of N.Y. v. Meridien BIAO Bank Tanz. Ltd.*, 171 F.R.D. 135, 146 (S.D.N.Y. 1997)) (emphasis in original) Therefore, **Debtor’s representations to the Bankruptcy Court that he did not have access to Innovative’s records are belied by the fact that Debtor acknowledges that Crescent was able to obtain some of them by mere subpoena.**

² The Court also specifically rejected the text message “evidence” at the August 21, 2020 hearing and yet Debtor stubbornly claims that “DeGennaro produced documentary evidence from both Provident Bank and Innovative personnel that demonstrated that he was denied access to his Innovative email account and Innovative bank statements (see Exhibit 30 to the Pretrial order)”. See, Debtor’s Memorandum at page 6.

Debtor argues that it cannot be required to produce the materials sought by Crescent pursuant to Rule 34 of the Federal Rules of Civil Procedure because they are not within his "possession, control, or custody." Again, under Rule 34, however, "control" does not require that the party have legal ownership or actual physical possession of the documents at issue; rather, documents are considered to be under a party's control when that party has the right, authority, or practical ability to obtain the documents from a non-party to the action. See, e.g., *In re NASDAQ Market-Makers Antitrust Litigation*, 169 F.R.D. 493, 530 (S.D.N.Y. 1996) (citing *Golden Trade S.r.L. v. Lee Apparel Co.*, 143 F.R.D. 514, 525 (S.D.N.Y. 1992); *M.L.C., Inc. v. North American Philips Corp.*, 109 F.R.D. 134, 136 (S.D.N.Y. 1986).

Debtor purposefully did not offer a statement under the penalties of perjury to support those representations because he could have easily done the same but refused to do so. It is axiomatic that the lack of information necessary to answer an interrogatory or a document responsive to a request for production does not absolve a party from responding to the inquiry or request. Where a party does not possess that which is sought to be produced or does not know the answer to an interrogatory, she must state that fact in her response to the discovery request and sign it under penalty of perjury. *Shaw v. Yale New Haven Hosp.*, 2019 U.S. Dist. LEXIS 120562, *22-23(D. Conn. 2019)

Courts have denied motions to quash a subpoena against an entity that "submitted no affidavit setting forth facts and circumstances which establish that the documents requested are not in [its] control." *In re Stadtwerke Frankfurt Am Main Holding GMBH*, 2019 U.S. Dist. LEXIS 114435, *6 (SDNY 2019). Thus it is a requirement that the absence of possession, custody, and/or control of documents that have been requested pursuant to Fed.R.Civ.P. 34 must be sworn to by the responding party. *Schwartz v. Marketing Publishing Co.*, 153 F.R.D. 16, 21 (D. Conn. 1994).

The fact that other actions are pending cannot serve as a basis to withhold discovery – even if they were produced in the other actions. A party cannot "withhold relevant and discoverable documents in one action with impunity, even after producing them in a similar case." *MPI Tech A/S v. IBM*, 2017 U.S. Dist. LEXIS 59870 (S.D.N.Y. 2017) citing to *Royal Park Investments SA/NV v. Deutsche Bank National Trust Company*, 192 F. Supp. 3d 400 (S.D.N.Y. 2016).

Accordingly, Debtor's refusal to conduct minimal discovery and his unsworn representations that he did not have access to Innovative records demonstrate willfulness, contumaciousness and bad faith. Therefore, a default judgment against Debtor is warranted.

IV. THE COURT FOUND THE DISCOVERY TO BE WARRANTED

As the Court found at the August 21, 2020 hearing, "[h]ere the requested documents are relevant to this adversary proceeding." (See, Page 80, Lines 1-2). Notwithstanding, Debtor still claims, "'Crescent failed to make any prima facie showing as to the relevance of DeGennaro's personal, financial and tax return records.'" See, Debtor's Memorandum at page 5.

Because, a creditor has the burden of proving the elements of a §523(a) claim in order to have his debt deemed non-dischargeable as against the debtor. *Sarasota CCM, Inc. v. Kuncman*, 466 B.R. 590, 595 (E.D.N.Y. 2012). The creditor must prove the required elements of each subsection of §523 by a preponderance of the evidence. *Id.* An individual officer of a corporate trustee may be held personally liable for breach of a Lien Law trust. To extend a corporate trustee's liability to its officer, the officer must be found to have participated in or known about the use of trust funds for non-trust purposes.

Bankruptcy courts have long recognized that the provisions of Article 3-A create an express statutory trust that gives rise to the fiduciary duty contemplated by Code § 523(a)(4). See *Giarrusso Building Supplies, Inc. v. Hogan (In re Hogan)*, 193 B.R. 130, 137 (Bankr. N.D.N.Y. 1995). Only "an owner, contractor or subcontractor is designated as a prospective trustee under

Article 3-A." *Truax & Hovey, Ltd. v. Grosso (In re Grosso)*, 9 B.R. 815, 824 (Bankr. N.D.N.Y. 1981). Innovative was therefore a trustee under such a trust. Article 3-A of New York's Lien Law provides for the definition and enforcement of trusts that are "designed for the protection of materialmen and laborers." *Scriven v. Maple Knoll Apts., Inc.*, 46 A.D.2d 210, 361 N.Y.S.2d 730 (App. Div. 1974); see NY Lien Law § 79. Crescent was a materialman as contemplated by the statute.

"The primary purpose of Article 3-A of the [New York] Lien Law is to ensure that those who have directly expended labor and materials to improve real property at the direction of the owner or a general contractor' receive payment for the work actually performed." *Atlas Bldg. Sys., Inc. v. Rende*, 236 A.D.2d 494, 653 N.Y.S.2d 694, 695 (App. Div. 1997). To further this purpose, funds received by a contractor in connection with a contract to improve real property are assets of a trust that must be used for purposes provided by statute. See NY Lien Law § 70(1) ("[F]unds . . . received by a contractor under or in connection with a contract for an improvement of real property . . . shall constitute assets of a trust for the purposes provided in § 71."). Those trust assets are used to pay the claims of subcontractors, among others, for the costs of improvement to the property. See NY Lien Law § 71(2)(a) (funds "shall be held and applied for payment of the cost of improvement" including to pay the "claims of subcontractors, . . . laborers[,] and materialmen."). A "trust claim" arises under the NY Lien Law when a subcontractor seeks a payment that the trustee is authorized under NY Lien Law § 71(2) to pay with trust funds. See NY Lien Law § 71(3)(b); see also NY Lien Law § 71(2) (explaining what purposes trust funds can be applied to).

A trust beneficiary has a cause of action personally against principals of an Article 3-A trustee company for the improper diversion of Article 3-A trust funds. *In re Lehr Constr. Corp.*, 2015 Bankr. LEXIS 2932 at *8 (Bankr. S.D.N.Y. Sept 2, 2015) ("A trust beneficiary has a cause

of action personally against principals of an Article 3-A trustee company for the improper diversion of Article 3-A trust funds.") *Jasel Bldg. Prods. Corp. v. Polidoro (In re Polidoro)*, 12 B.R. 867, 871 (Bankr. E.D.N.Y. 1981) ("New York courts have made the liability of managing officers coextensive with that of the corporate contractor, provided they have participated in or have knowledge of the misapplication of trust funds . . .").

Even if Crescent can establish personal liability on the part of the Debtor for each of the diversions, a diversion does not necessarily equate to a defalcation under § 523(a)(4). Defalcation requires an "intentional wrong." *Bullock v. BankChampaign N.A.*, 133 S.Ct. 1754, 1759 (2013). The Supreme Court has held that in the context of § 523(a)(4), a defalcation "includes a culpable state of mind . . . involving knowledge of, or gross recklessness in respect to, the improper nature of the relevant fiduciary behavior." *Id.* at 1757. Thus, under *Bullock*, in order to conclude a defalcation occurred, a court must make appropriate findings of conscious misbehavior or extreme recklessness on the part of the Debtor. The Debtor's state of mind is crucial to resolution of the Plaintiff's § 523(a)(4) cause of action, namely, if there was a breach of fiduciary duty by the Debtor, was it the result of negligence or inadvertence or was it done with the requisite scienter. *Curtis Lumber Co. v. Waldron (In re Waldron)*, 2015 Bankr. LEXIS 3749 (NDNY 2015)

A defalcation analysis requires a subjective and objective evaluation of the fiduciary's conduct. See *In re Salman*, 2016 Bankr. LEXIS 3912, at *22-23 (Bankr. SDNY 2016)(citing *Fogg v. Pearl (In re Pearl)*, 502 B.R. 429, 441 (Bankr. E.D. Pa. 2013) ("The court must consider the debtor's actual knowledge and circumstances (i.e., the subjective) and then decide whether the related conduct constituted a gross deviation from legal standards of conduct (i.e., the objective.")). *William M. Bryan, Inc. v. Brody (In re Brody)*, 2019 Bankr. LEXIS 3095, *12-13 (Bankr. SDNY 2019) In order for Crescent to prevail on its claim, it must prove that the Debtor diverted the funds

with conscious behavior and extreme recklessness, requisite scienter, and the scope of discovery is commonly extended beyond the number of years prior to the Defendant's illegal action. *Miles v. Boeing*, 154 F.R.D. 17 (E.D. Pa. 1994).

A Debtor's knowledge of and intentional wrong to violate a statutory duty, such as Debtor's duties under Article 3-A of New York's Lien law, may not be simply inferred from a misappropriation of trust funds alone. See *In re Cupit*, 514 B.R. 42 (Bankr. Col. 2014); *Baggett v. Sherman (In re Sherman)*, 2017 Bankr. LEXIS 623, *10 (Bankr. NDNY 2014) Post-Bullock case law indicates a number of non-exclusive factors relevant to whether or not defalcation may be inferred. These include: Debtor's knowledge of his status as a fiduciary or knowledge of statutory trusts creating fiduciary duties, the presence or absence of a repeated pattern of conduct, and the sophistication of Debtor. *Baggett v. Sherman (In re Sherman)*, 2017 Bankr. LEXIS 623 (NDNY 2017); *In re Palilla*, 493 B.R. 248, 252-53 (Bankr. D. Colo. 2013) (inferring intent to commit defalcation from a repeated pattern of conduct)

Further, a debtor's disregard of that risk must "involve a gross deviation from the standard conduct that a law-abiding person would observe in the [debtor's] situation." *Bullock*, 569 U.S. at 274. Hence, even where Plaintiffs may not recover for conduct that occurred outside a statute of limitations period, "evidence of such conduct may be admissible to shed light on the motives with which acts within the limitations period were performed." *Cooper v. Parsky*, 140 F.3d 433, 440-41 (2d Cir. 1998); see also *Sir Speedy, Inc. v. L&P Graphics, Inc.*, 957 F.2d 1033, 1038 (2d Cir. 1992) (noting that the statute of limitations does not "operate to bar the use of a document that predates the commencement of the limitations period but that is relevant to events during the period"). The disputed evidence is relevant to the determination of Debtor's state of mind, including whether he was aware of Innovative's activities and whether he intended to facilitate

those activities within the subject period. *Arista Records LLC v. Lime Group LLC*, 715 F. Supp. 2d 481, 502 (SDNY 2010)

Thus, in order for Crescent to prevail on its Section 523 non-discharge claim, it must not only show that Innovative was paid on the projects that it delivered materials to in 2016 and 2017, but that DeGenerro diverted those funds with a “conscious misbehavior” or “extreme recklessness” and “requisite scienter”.

Therefore, a party's financial information can be relevant for discovery purposes if it implicates specific elements of a claim or defense asserted in the dispute. See *Signal Capital Corporation v. Frank*, 164 F.R.D. 7, 10-11 (S.D.N.Y. 1995) (allowing substantial discovery regarding corporate directors, including details of directors' personal finances necessary to establish plaintiff's claims against directors for waste of corporate assets, mismanagement, and violation of fiduciary duties).

Accordingly, Debtor recognizes the burden of proof Crescent must satisfy and in furtherance of same has purposefully stonewalled discovery to bar Crescent from doing so. Therefore, the Court agreed and found that the discovery sought was warranted and thus Debtor's withholding of discovery warrants a default judgment against him.

V. DEFAULT JUDGMENT AGAINST DEBTOR IS WARRANTED

Debtor interposed untimely objections to producing documents which the Court deemed baseless and otherwise waived pursuant to Local Rule 7034-1(b). Those objections were plainly late, and should have been interposed earlier, in response to the Documents Requests. Debtor avoids this point entirely. Debtor then violated the straightforward order of July 30, 2019 to produce responsive records after the Court considered and rejected his objections. Debtor again did not produce the responsive documents as directed by the September 19 Order. Rather, Debtor produced some documents but has still not produced all the responsive documents. Moreover, The

September 19 Order required the production of documents in formal responses. Debtor, in blatant disregard of that order, chose not to produce documents in proper fashion, but to rely on serving a hodgepodge of records which were demonstrated to be incomplete at the August 21, 2020 hearing. Moreover, in its current papers, Debtor makes clear that he thinks himself justified in refusing to produce responsive documents, although ordered to do so, because he has unilaterally determined that those documents are not relevant.

To put it bluntly, despite the Court's orders, and despite having failed to assert timely objections to the request for documents, Debtor willfully refused to produce responsive documents. That is plainly sanctionable conduct. See, e.g., *John B. Hull, Inc. v. Waterbury Petroleum Prods., Inc.*, 845 F.2d 1172, 1176 (2d Cir. 1988); *Debtor Found. Contrs., Inc. v. Arch Ins. Co.*, 2011 U.S. Dist. LEXIS 1557, *4-5 (SDNY 2011).

Accordingly, a default judgment against Debtor is warranted.

CONCLUSION

Based on the foregoing, Debtor's failure to comply with the Bankruptcy Court's orders requiring discovery or confirm that he had made an adequate search for the documents, warrants the monetary sanctions as well as striking of his answer. *Nippon Fire & Marine Ins. Co., Ltd. v. MV Egasco Star*, 1996 U.S. Dist. LEXIS 1783, *4-7 (S.D.N.Y. Feb. 20, 1996)

Accordingly, it is requested that the Debtor's answer be stricken and a default judgment entered against him.

Dated: November 4, 2020

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